Association of Jersey Charities – future grants policies

As part of a wide ranging discussion at the Annual General Meeting on 26th September 2019, the committee will be asking members for their views on the direction the Association should take in respect of its continuing grants programme.

This discussion will take place on the assumption that the proposal to award the Channel Islands Lottery distribution contract to Grantscape is approved by the States Assembly and that the Association will have no future role in the distribution of the Lottery profits.

As a reminder, although the Lottery profits were the most significant source of income for the Association, it also has other funds, the major part of which were donated to it some years ago and from which it will be maintaining a grants programme for the foreseeable future, albeit at a reduced level. Members will also be aware that the Association has allowed its reserves from non-lottery sources to accumulate over the years to protect it in the event Lottery funding was withdrawn or reduced.

In order to give some structure to the debate, the attached schedule sets out what the sum of money under discussion is – namely £1,654,130 - and what the main options are for its distribution. All the other figures on the schedule are there for the purposes of reconciliation with the last annual accounts as adjusted for significant subsequent events.

The Association funded the June quarter grants from its reserves. It has also requested an interim award from the States of £500,000 and the release of a restricted reserve of £125,000. The intention is that the £625,000 will be sufficient to cover grant applications in September and December 2019. Applications for 2019 may be made in the usual way and will be assessed against existing criteria. Any changes agreed at the AGM will be implemented in 2020.

Turning to the numbers, there are really only 2 options to consider:

- (i) continue as is until the money runs out or;
- (ii) extend the life of the grants programme by limiting the amount for distribution each year.

The Committee has no strong feelings about which is the "right" option as it is for the membership to express their views and the officers to implement the agreed policy.

There is very limited discretion about using the funds available for anything other than grants. Certainly, the anonymous donation precludes it. An element of the free reserves could be used for a specific project if there was majority support among the membership. That said, the Association's ongoing running costs will have to be met from the same pot.

An explanation of the figures will be provided at the meeting and the Committee welcomes all views on the subject. We will however need to reach a consensus on the night.

Members are reminded that although the Association will not be the Lottery distributor, Lottery funds will be available to all of them via Grantscape and we would expect members to treat that organisation as the primary source of grant funding in future, with the Association as a back up.

| | Not distributable yet | Amount distributable now - subject to discussion with members | | | | | | | Designated and not under discussion | | | | |
|-----------------------|------------------------------|---|------------------------------------|---|---------------------|----------|---|---------------------------|-------------------------------------|--------------|----------------------------|---------------------------|----------|
| | Unamortised private donation | Amortised private donation | Private small grants fund | Income and gains on private donation | Other free reserves | Lottery | Total distributab le | Designated development | Total unrestricted reserves | 2018 lottery | Restricted non- members | Private doantion training | Total |
| alance 31/3/19 | 1,072,500 | 780,000 | 92,500 | 395,627 | 654,522 | 79,981 | 2,002,630 | 150,000 | 2,152,630 | | 125,000 | 102,180 | 3,452,31 |
| ransfer requested | | | | | | | | _ | 0 | 125,000 | (125,000) | | |
| Illocation requested | | | | | | | | _ | 0 | 500,000 | | | 500,00 |
| une grants | | | | | (266,019) | (79,981) | (346,000) | _ | (346,000) | | | | (346,000 |
| ept and Dec grants | | | | | | | | _ | 0 | (625,000) | | | (625,000 |
| ne year ruuning costs | | | | | (100,000) | | (100,000) | _ | (100,000) | | | | (100,000 |
| nnual transfer | (97,500) | 97,500 | | | | | 97,500 | _ | 97,500 | | | | |
| alance for discussion | 975,000 | 877,500 | 92,500 | 395,627 | 288,503 | 0 | 1,654,130 | 150,000 | 1,804,130 | 0 | 0 | 102,180 | 2,881,31 |
| | 0.0,000 | 0.1,000 | <u> </u> | | | | .,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, | 100,000 | 1,001,100 | | | 102,100 | 2,001,0 |

Options for consideration by members:

Grant policy

| Option 1 | Allocate the £1,654,130 on a first come, first served basis | Pros: | Current members will get priority access due to period of eligibility Grants programme can be maintained at current level during set up by Grantscape |
|----------|---|-------|--|
| | | Cons: | Difficult for AJC to predict cash flow and manage withdrawls from investment portfolio Funds will run out in about 2 years at current levels Risk that AJC becomes "first choice" for applications due to familiarity with process |

| Option 2 | Specify a maxim life of the grants | | er annum to extend the | | | | |
|----------|---------------------------------------|------------------------------|------------------------|-------|--|--|--|
| | For example: | 2 years 800,000 p.a. maximum | | Pros: | AJC can manage its cash and investments effectively Members will have access to grants on top of lottery grants for a longer period | | |
| | | 3 years | 550,000 p.a. maximum | Cons: | Potentially fewer grant options (reduced maximum amd no 3 year funding) | | |
| | | 5 years | 330,000 p.a. maximum | | Reduced frequency of application dates | | |

| Frequency of app | lication dates | |
|----------------------|------------------------------|----------------------------------|
| If option 1 selected | I | March, June, September, December |
| If option 2 selected | Pay out over 2 years | March, Septmber |
| | Pay out over 3 or more years | March |

| Maximum grant | | | | |
|-----------------------|------------------------------|--|-------------------|--|
| If option 1 selected: | Currently £50,000 | Retain or reduce? | £30,000 or lower? | |
| | | | | |
| | | | | |
| If option 2 selected | Pay out over 2 years | Current maximum just about sustainable | | |
| | Pay out over 3 or more years | Current maximum not | sustainable | |

Other matters

Members could decide to focus the AJC's grants programme on particular sectors (e.g. exclude organisations with designated lottery allocations) or on particular categories (e.g. only small or medium)

While the sums provided from the private donation (meaning the capital sum and any net gains and income) may only be used for grant making - members could decide to allocate a sum from the "other free reserves" for a project which would benefit all or most of them. That decision could be taken in the future.